

Board of Supervisors

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Gary F. Snellings

Anthony J. Romanello, ICMA-CM
County Administrator

Community & Economic Development Committee Meeting AGENDA

July 6, 2016 – 12:00 Noon
Conference Room A/B/C, Second Floor

Committee Members: Chairman Wendy Maurer, Gary Snellings and Bob Thomas

Agenda Item	
1.	Economic Development quarterly report
2.	Proposed Amendments to sign removal agreement with VDOT
3.	Requirements for solicitors - discussion
4.	Civil War Park Interstate signage proposal
5.	Direct incentives
6.	Multicultural Committee update
7.	Central Stafford

CEDC07062016agenda



Economic Development

June 2016

In the chart below, “Inputs” represent the interactions Economic Development staff have with citizens and businesses. “Outputs” reflect statistics regarding Stafford County that are reported by external agencies.

INPUTS

2016 Economic Development Activity Report						
	Site Visits	Walk-ins	Start up packets	E-Newsletter Outreach	Website Views	Social media interactions
January	11	61	74	3,185	4,649	41,862
February	11	58	72	3,819	5,972	49,997
March	12	48	37	3,844	5,137	48,712
April	11	50	66	3,569	5,318	54,696
May	12	45	37	3,746	5,949	56,427

OUTPUTS

Quarterly Census of Establishments / Employment / Wages for Stafford County

		Average Establishments			Average Employment			
Year	Period		Delta	% Growth			Delta	% Growth
2010	4th Qtr	2,294			35,877			
2014	4th Qtr	2,405	1 year	226 9.4%	40,091	1 year	1,721 4.3%	
2015	4th Qtr	2,631	5 year	337 14.7%	41,812	5 year	5,935 16.5%	
		Average Weekly Wage						
Year	Period						Delta	% Growth
2010	4th Qtr	\$888						
2014	4th Qtr	\$920	1 Year	40 4.4%				
2015	4th Qtr	\$960	5 Year	72 8.1%				

Monthly Unemployment	
Period	Unemployment Rate (%)*
Apr-10	6.4
Apr-15	4.4
Apr-16	3.4

Commercial Vacancy Rates - 1Q16			
	1Q16 **	1 yr trend	5 yr trend
Office	17.1%	↑	↑
Industrial	10.4%	→	↓
Retail	4.7%	↓	↓

Source: VEC/Labor Market Statistics, Covered Employment and Wages Program (lags 2 Qrts behind)

*Source: LAUS Unit and Bureau of Labor Statistics

** Source: CoStar

NOTE: Updated April, June, October and January with calendar year investment and square footage data included in every January report.

Commercial Projects in the Pipeline	
Projects Being Site Planned	653,307 sq ft
Projects with Approved Site Plans but No Building Permits	358,029 sq ft
Projects with Building Permits but Not Yet Occupied	210,499 sq ft
Total	1,221,835 sq ft

Assumptions:

1. Projects are not in the pipeline until they have proper zoning.
2. Projects are no longer in the pipeline once any occupancy permit has been issued.
3. This does not include tax exempt projects or residential apartments.



MEMORANDUM

Department of Planning and Zoning

To: Community and Economic Development Committee

From: Jeffrey A. Harvey
Director

Date: July 6, 2016

SUBJECT: *Amending the Agreement with VDOT for Removal of Illegal Signs in Road Right-of-Ways*

Staff has received complaints from citizens concerning the number of advertisements posted along County roadways. The complainants state these signs are an eyesore and pose a danger to drivers at busy intersections because the signs block line of sight of on-coming traffic. Sections 3-3 and 3-4 of the County Code prohibits the posting or affixing of notices, signs, placards, posters, handbills, or advertisement of any description within the right-of-way limits of the highway. In 2008, the County and the Virginia Department of Transportation entered into an agreement to remove illegal signs from the public right of way per Section 33.2-1224 of the Code of Virginia.

Currently, the R-Board Recycling and Litter Control Office coordinate the efforts for removal of the signs in the right of way. The signs are pulled from the right of way and taken directly to the landfill. Last month they removed over 1,000 signs. Enforcement of the provisions is effectively limited to removal of the signs.

Since 2008, the regulations in the Code of Virginia have been amended in a manner that may alleviate some of the current problems. Staff suggests that the current agreement be reviewed and amended to reflect the changes in the statute and create a team (VDOT, County, and R-Board) that would be responsible for this enforcement of this agreement.

These changes include such items as:

- Method of collection of fines and costs of removal
- Time limits for receiving payment of penalties and costs
- Time limits for disputing penalties and costs
- Burden of proof concerning placement of the sign

Staff believes the biggest change to the regulations is the burden of proof concerning the placement of the signs. This affects the ability for staff to enforce the agreement. The language found in Section 33.2-1224 of the Code of Virginia “...*When no one is observed erecting, painting, printing, placing, putting, or affixing such sign or advertisement, the person, firm, or corporation being advertised shall be presumed to have placed the sign or advertisement and shall be punished accordingly. Such presumption, however, shall be rebuttable by competent evidence...*” In the past, the placing of the sign needed to be observed, which can be a problem since the enforcement officers cannot be everywhere at once and do not normally work after dark. With this change, viewing the placing of the sign is no longer necessary and therefore collecting penalties and costs of removal is more viable.

The other changes mentioned would allow the county to submit invoices to the violators for penalties and removal costs. A process would need to be developed to insure compliance with the Virginia Code Regulations and the financial policies of the County.

These changes to the regulations provide an opportunity for the County to amend their agreement with VDOT, and also collect penalties and sign removal costs from the violators. This would not only make the roadways of the county safer and compliant with state code but place the burden of the cleanup on the violators. Staff requests this item be forwarded to the Board for their consideration.

JAH:swb

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County Administrator

MEMORANDUM

TO: Garrisonville District Residents

FROM: Laura Sellers, Garrisonville District Supervisor

DATE: June 29, 2016

SUBJECT: Solicitors in Stafford County

Any person(s) wishing to solicit door to door in Stafford County must obtain a permit from the Stafford County Sheriff's Office. In order to obtain a permit, interested individuals must complete the attached "Solicitor/Peddler Certificate of Registration" application and return the application (*Stafford County Code Chapter 18 Article II Sec. 18-22*) to the Sheriff's Office. Interested persons must also pay a fifty-dollar (\$50) application fee, payable to the Stafford County Treasurer's Office, and consent to a criminal history background check. Upon approval of the background check, applicants are required to post a thousand dollar (\$1,000) surety bond payable to the Stafford County Board of Supervisors. This bond can be purchased through a commercial insurance company. Once all of the above requirements are met, a permit will be issued to a solicitor good for one year from the date of issue. No soliciting or peddling is allowed until the permit is issued and in-hand to the applicant. Any violations before the permit is issued will result in the revocation of the permit application.

All licensed solicitors/peddlers in Stafford County must carry their issued permit certificate with them at all times. Solicitors must exhibit their permit when requested by law enforcement officers, or by any person to whom business is being directed. Permits are non-transferable.

Licensed solicitors/peddlers in Stafford County may not engage in any of the following, or they shall be guilty of a Class III Misdemeanor (*Stafford County Code Chapter 18 Article I Sec. 18-3*):

- No peddler or solicitor shall enter any residential premises for soliciting when the owner or occupant has displayed a "NO SOLICITING" sign on the premises. (*Sec. 18-5*).
- No peddler or solicitor shall enter into or upon any residential premises under false pretenses to solicit for any purpose (*Sec. 18-6*).
- No peddler or solicitor shall remain in or on any residential premises after the owner or occupant has requested him or her to leave (*Sec. 18-7*).

For more complete information on Stafford County's code in relation to solicitors/peddlers, please visit the link below:

https://www2.municode.com/library/va/stafford_county/codes/code_of_ordinances?nodeId=COCO_CH18PESOIIVE

LS:adt





Sheriff David P. Decatur, Jr.
Stafford County Sheriff's Office
A State Accredited Law Enforcement Agency



APPLICANT INSTRUCTIONS TO OBTAIN SOLICITOR/PEDDLER PERMITS:

Fill out the attached application in full. *Note, by signing this application you consent for the Stafford County Sheriff's Office to conduct a criminal history background check.*

Proceed to the Stafford County Treasurer's Office located at 1300 Courthouse Road, Stafford and pay a \$50.00 application fee, payable to the County of Stafford. This fee is non-refundable.

Return the application to the Stafford County Sheriff's Office for further processing that will include the criminal history background check.

Upon approval of the background check, applicant is required to post a thousand dollar (\$1,000.00) surety bond payable to the Stafford County Board of Supervisors. This bond can be purchased through a commercial insurance company. After meeting the above requirements your permit will be issued for one (1) year, from the date of issue.

You will be notified and requested to come into the Stafford County Sheriff's office to take a picture and be issued the permit.

****No soliciting or peddling is allowed until the permit is issued and in hand to the applicant. Any violations before permit is issued will result in revocation of the permit and will not be issued to the applicant.**



Sheriff David P. Decatur, Jr.
Stafford County Sheriff's Office
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APPLICATION FOR SOLICITOR/PEDDLER CERTIFICATE OF REGISTRATION

Name _____

Home Address _____ City _____ State _____ Zip _____

Phone # _____ DOB _____ Age _____ Race _____

Driver's Lic # _____ State _____ Social Sec # _____

Weight _____ Height _____ Sex _____ Hair Color _____ Eye Color _____

Distinguishing Physical Characteristics _____

Employer's Name _____ Phone # _____

Address of Main Office _____ City _____ State _____ Zip _____

Branch office you work out of _____

Description of the Nature of the Business and the Goods to be Sold or Services Performed _____

Proposed areas to be covered and length of time applicant intends to do business in Stafford Cty _____

Describe where the goods to be sold are manufactured or located or where orders will be sent, as well as how will the goods be delivered _____

If Home address other than that of Stafford, VA where are you currently residing while you are working in the Stafford area? If motel, please provide room # and phone # _____

If you plan to use an automobile, truck or van to go to the prospective site, who is the owner and operator of said vehicle? Please provide Driver's Lic #, State, and Tag # _____



Sheriff David P. Decatur, Jr.
Stafford County Sheriff's Office
A State Accredited Law Enforcement Agency



Guidelines and Information to Solicit in Stafford County

1. No peddler or solicitor will enter any residential premises for soliciting, when the owner or occupant has displayed a "NO SOLICITING" sign on such premises.
2. No peddler or solicitor shall enter into or upon any residential premises under false pretenses to solicit for any purpose.
3. No peddler or solicitor shall remain in or on any residential premises after the owner or occupant has requested him or her to leave. Any violation of these above sections may result with criminal charges and if found guilty, a penalty of a Class 3 misdemeanor conviction.
4. Every peddler or solicitor shall carry the certificate (permit) issued to him or her by the Stafford County Sheriff's Office and it shall be the duty of said solicitor to exhibit such certificate (permit) when requested by any law enforcement officer or any person to whom business is being directed.
5. No certificate (permit) is transferable.
6. No certificate (permit) for peddling or soliciting shall be valid for a period longer than one year from the date of issuance. Upon expiration the holder may apply for a new certificate (permit).
7. Any fraud, misrepresentation or false statements for any purpose, or conducting business in an unlawful manner or creating a breach of the peace will not be permitted. Any violation(s) of these general guidelines, one through seven, or rules and regulations stated in Stafford County Code Chapter 18, reference peddlers, solicitors and vendors shall cause the certificate (permit) issued to the holder to be revoked.

I have read, understand and will abide by these guidelines.

Signature

Date

Solicitation in Comparative Localities						
<i>Locality</i>	<i>Require License</i>	<i>Require Background Check & Application</i>	<i>Require Bond</i>	<i>Unlawful Soliciting</i>	<i>Time Restriction</i>	<i>Penalty for Unlawful Soliciting</i>
Stafford	Yes - Issued by the Sheriff's Department. Displayed upon request.	Yes - \$50 application fee payable to Stafford County Treasurer	\$1,000 surety bond to Board of Supervisors	Entering when a "No Soliciting" sign is posted, soliciting under false pretenses, remaining on premises after requested to leave, soliciting w/o permit.	None	Class III Misdemeanor - A fine of not more than \$500.
Ablemarle	Yes - Issued by the Ablemarle County Sheriff's Department. Displayed upon request.	Yes - \$10 application fee payable to Albemarle County Treasurer.	None	Soliciting under false pretenses, reamaining on premises after being requested to leave, entering when a "No Soliciting" sign is posted, soliciting w/o permit.	None	Class I Misdemeanor - Confinement in jail for not more than twelve months and a fine of not more than \$2,500 or both.
Fauquier	Yes - Issued by the Fauquier County Sheriff's Department. Displayed upon request.	Yes - \$20 investigation and processing fee payable to the Fauquier County Sheriff's Department.	None	Soliciting under false pretenses, reamaining on premises after being requested to leave, entering when a "No Soliciting" sign is posted, soliciting w/o permit.	None	Class I Misdemeanor - Confinement in jail for not more than twelve months and a fine of not more than \$2,500 or both.
Hanover	Yes - Application process conducted by Hanover County Sheriff's Department. Permit issued by County Administrator. Displayed upon request.	Yes - \$20 investigation and processing fee payable to Hanover County Treasurer.	None	Soliciting w/o permit, soliciting under false pretenses, remaining on premises after being requested to leave, entering when a "No Soliciting" sign is posted, failing to provide a written invoice to customer, soliciting from pedestrian and vehicular traffic in a matter that interferes with the normal & usual use of streets.	Yes - Cannot solicit before 9 a.m. or after sunset of any day.	Class II Misdemeanor - Confinement in jail for not more than six months and a fine of not more than \$1,000 or both.
Loudon	Yes - Issued by the Loudon County Sheriff's Department. Displayed upon request.	Yes - \$15 registration fee payable to County of Loudon.	None	Failure to use orderly conduct, failure to immediately identify themselves & their purpose for soliciting, failure to provide a receipt for orders, failure to leave upon request of the homeowner, soliciting w/o permit.	Yes - Only between the hours of 9 a.m. and 9 p.m. of any weekday. Cannot solicit at any time on a Sunday or on a State/National holiday.	Class I Misdemeanor - Confinement in jail for not more than twelve months and a fine of not more than \$2,500 or both.
Prince William	Yes - Issued by the Prince William County Police Department. Displayed upon request.	Yes - \$20 processing fee payable to County of Prince William.	\$5,000 personal surety bond to the Board of Supervisors	Soliciting w/o permit, soliciting under false pretenses, reamaining on premises after being requested to leave, entering when a "No Soliciting" sign is posted.	Yes - Cannot solicit a half-hour after sunset or a half-hour after sunrise of any day except by invitation or appointment.	Class II Misdemeanor - Confinement in jail for not more than six months and a fine of not more than \$1,000 or both.
Spotsylvania	Yes - Issued by the Spotsylvania County Sheriff's Department. Must be displayed at all times.	Yes - \$20 application and processing fee payable to Spotsylvania County Treasurer.	None	Entering when "No Soliciting" sign is posted, soliciting under false pretenses, remaining on premises after being requested to leave, soliciting under the age of 18, soliciting w/o permit.	Yes - Cannot solicit after sunset of any day.	Class I Misdemeanor - Confinement in jail for not more than twelve months and a fine of not more than \$2,500 or both.

STAFFORD *Virginia*

Board of Supervisors

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Anthony J. Romanello, ICMA-CM
County Administrator

To: Community and Economic Development Committee

From: Cathy L. Vollbrecht
Interim Director, Parks, Recreation and Community Facilities

Date: July 6, 2016

Re: Interstate Signage for the Civil War Park

The Stafford Civil War Park opened in April 2013 and tells the story of one of the largest encampments of the Civil War when more than 135,000 Union soldiers camped throughout Stafford County. The park preserves the remnants of multiple Union Army Civil War fortifications and winter encampments. There are very few examples of these types of Civil War features remaining in the United States, and this park helps educate visitors today about Stafford's role in the Civil War and preserves this history for future generations.

Former Executive Director of the Friends of Stafford Civil War Sites Glenn Trimmer, who spearheaded the County's efforts to create the Civil War Park and who now volunteers his time to care for the park and provide tours to visitors, has found that many individuals who visit the park first find out about it from a sign on Jefferson Davis Highway. They have asked him why it is not advertised on signs on Interstate 95. They have said that such signs would be seen by thousands of drivers on the interstate and may help draw more people to the park. This would enable more people to experience a new aspect of Civil War history. The benefit to Stafford of more visitors to the site could extend beyond the park itself. During their visit, tourists could spend time at other Stafford sites, eat in our restaurants, shop in local stores, or stay overnight in Stafford hotels, adding revenue to our local economy and raising Stafford's profile within the tourism industry.

To encourage travelers to visit the Stafford Civil War Park, staff from Parks, Recreation and Community Facilities have been working with Mr. Trimmer on the application for the installation of Virginia Logos signs near Exit No. 140 on I-95. Two proposals are being presented for the committee's consideration.

Please note that the Stafford County Historic Society has pledged to donate \$6,792 toward the signs.



OPTION 1: Place one sign with a soldier and cannon logo before the I-95 North and South exits for Stafford at Exit 140 (see Attachment 1) as well as two small state required directional arrow signs with the same logo at each off-ramp (see Attachments 2 and 3).

Total cost of all signs/logos for Option 1 \$20,376.00

Minus Donation by Stafford Historical Society: \$6,792.00

Total Cost to Stafford County: \$13,584.00

OPTION 2: Purchase the same signs with logos as in Option 1, on the Interstate, but not use any logos on the off-ramps (see Attachment 1). VA Logos and PRCF staff believe the small logos provide a second chance to attract visitors, however, while the arrow signs are mandated by the state on the off ramps, the small logos on these signs are recommended, but not required. Deleting the logos on the directional arrow signs would save \$849 from the total cost.

Total cost of all signs/logos for Option 2 \$19,527.00

Minus Donation by Stafford Historical Society: \$6,792.00

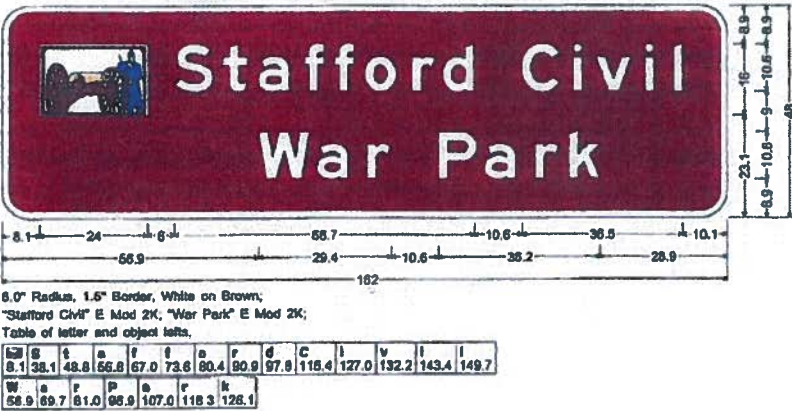
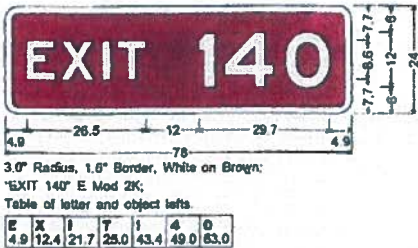
Total Cost: \$12,735.00

Please let me know if you have any questions.

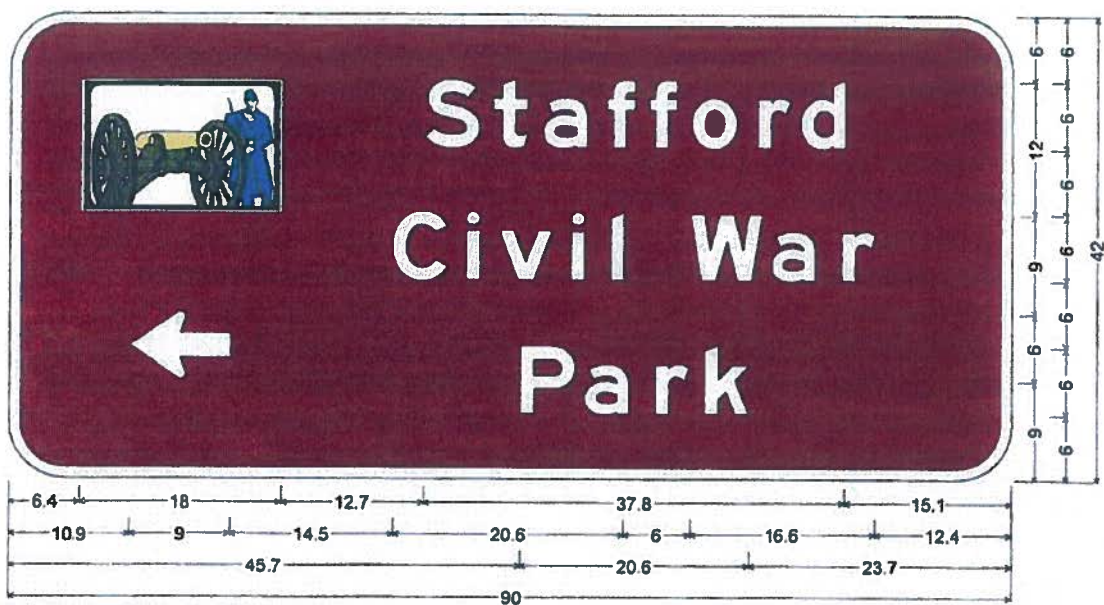


I-95 Main Line

2 Signs: 1 Northbound, 1 Southbound



Off Ramp Left Turn
I-95/Exit 140/Southbound



5.0" Radius, 1.0" Border, White on Brown;
Standard Arrow Custom 9.0" X 6.0" 180°; "Stafford" E Mod 2K; "Civil War" E Mod 2K; "Park" E Mod 2K;

Off-Ramp Right Turn

I-95/Exit 140/Northbound



5.0" Radius, 1.0" Border, White on Brown;

"Stafford" E Mod 2K; "Civil War" E Mod 2K; "Park" E Mod 2K; Standard Arrow Custom 9.0" X 6.0" 0*:

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County Administrator

July 6, 2016

TO: Community & Economic Development Committee
FROM: Brad H. Johnson, Interim Director of Economic Development & Tourism
SUBJECT: Economic Development Incentives

For several years, we have included certain County incentives as possible options in our discussions with key property owners, should they proceed with projects which would realize the vision of the Comp Plan. These offers of possible economic development assistance have typically included the possibility of the County reimbursing fees and/or reimbursing business property taxes and they involved business prospects not otherwise covered by the Technology Zone ordinance. These offers were not frequent and they were generally not extended unless the property was of significant specific interest. On those few occasions where related development did move forward, specific conversations were held to work out details and they ended up with the County advancing funds to the Economic Development Authority.

It has now come to our attention that the County cannot generally make these reimbursements directly unless it is reimbursing an overpayment of a fee, or it is to particular nonprofit organizations designated in the State Code. The EDA is generally the better option. I spoke with the EDA Chairman about making this the default option, offering incentives through the EDA, and he is comfortable asking the full EDA to provide these types of assistance, on a case by case basis, provided the County would fund the reimbursements to the EDA, or there was some other options for reimbursing the EDA.

I bring this to you today because I will be briefing the EDA on July 8th, at a high level, regarding the interest of the Board of Supervisors in funding reimbursements through the EDA for economic development incentives. Would there be any objection to me suggesting the Board might be willing to reimburse the EDA depending upon the merits of specific requests? Thank you.



<u>Current Situation</u>	<u>Proposed End State</u>
<ul style="list-style-type: none"> For several years, we have been including possible options involving participation by the County in our discussions with key property owners, should they proceed with helping the County realize the vision of the Comp Plan. These offers of possible economic development assistance have typically included the possibility of the County reimbursing fees and/or reimbursing business property taxes and they involved business prospects not otherwise covered by the Technology Zone ordinance. These offers were not frequent and they were generally not extended unless the property was of significant specific interest. On those few occasions where related development did move forward, specific conversations were held to work out details and they ended up with the County advancing funds to the Economic Development Authority. 	<ul style="list-style-type: none"> The EDA meets on July 8th and I need to brief them on the interest of the Board of Supervisors, at a high level, to reimburse the EDA for economic development incentives. Would there be any objection to me suggesting the Board might be willing to reimburse the EDA depending upon the merits of specific requests?
<u>Request for the CEDC Committee/Board of Supervisors</u>	<u>Benefits to the County</u>
<ul style="list-style-type: none"> It has now come to our attention that the County cannot generally make these reimbursements unless it is reimbursing an overpayment of a fee, or it is to particular nonprofit organizations designated in the State Code. The EDA is therefore generally the better option. The EDA Chairman is comfortable asking the full EDA to provide these types of assistance, on a case by case basis, provided the County would reimburse the EDA, or there was some other options for reimbursing the EDA. 	<ul style="list-style-type: none"> We have found that offering incentives often facilitates economic development that might not otherwise occur. Recent examples where incentives have been successful include Panera at Carters Crossing. They were provided an infrastructure-related incentive in exchange for their agreement to meet a certain annual tax revenue target. They not only met the performance target but they exceeded the target by a factor of 3. Without the incentive, they were not interested in opening a second location in the County. Their research said the store would not meet their internal targets. The County received infrastructure that remains even if the business leaves.


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Anthony J. Romanello, ICMA-CM
County Administrator

MEMORANDUM

To: Community and Economic Development Committee

From: Anthony J. Romanello, ICMA-CM
County Administrator 

Subject: Multicultural Coalition update

Date: July 6, 2016

The core leadership group of the Multicultural Coalition will meet later in July.

The group plans to focus on administrative and programming matters. On the administrative side, the group will focus on the adoption of bylaws, applying for a 501(c) 3 and fundraising. On the programming side they will focus on the next 12 months of manageable public programming.

AJR:wam



<u>Current Situation</u>	<u>Proposed End State</u>
<ul style="list-style-type: none"> • Please provide a description of the current process, ordinances, land use, etc. for which you wish to propose changes in a bullet format • The Adoption of the 2016 – 2036 Comprehensive Land Use Plan 	<ul style="list-style-type: none"> • Please clearly state what the end state will look like if the county granted your request • Few municipal jurisdictions can provide such a livelihood for future businesses of all sizes and stages of development The resulting high paying jobs with significantly more disposable income would benefit the entire region. • The County's existing and planned assets would be unequalled anywhere on the East Coast. • The Business Community could put Stafford on the cutting edge of national business opportunities and near the top of the list for entrepreneurs looking for promising locations to expand when economic expansion occurs. • Generate a significant increase in the number of businesses locating in the County • National and international recognition for public/private business initiatives. • The terminus of the Commonwealth's national Atlantic Gateway transportation initiative. • The ultimate fulfillment of the County's nationally recognized U.S. Route One Corridor Plan. • Maximize business access to the existing dark fiber-optic throughout the three Planning Areas. • Jump start the lagging growth in the number of businesses operating in the County.
<u>Request for the CEDC Committee/Board of Supervisors</u>	<u>Benefits to the County</u>
<ul style="list-style-type: none"> • Please include details in bullet format on what you specifically need from Stafford County to accomplish your goals. This request needs lay out any necessary financial support, ordinance changes, public support etc. • Adopt the 2016 – 2036 Comprehensive Land Use Plan. • <u>Future Land Use Map Figure 3.6:</u> Create the Central Stafford Business Community consisting of the Courthouse (3.7.1 A), Central Stafford Business (3.7.1-B) and West Claiborne Run (3.7.1-C) Planning Areas. • Update the September 1, 2015 Economic Development Vision/Strategic Plan –targeted Central Stafford)economic growth areas) based upon the recommendations contained within the 2016 – 2036 Comp Plan. (Central Stafford). • Hire a consulting firm of national reputation to help guide the County in the development of a comprehensive Central Stafford Economic Development Vision/Strategic Plan to include the Courthouse, Central Stafford Business and West Claiborne Run Planning Areas. 	<ul style="list-style-type: none"> • Please detail, specifically, the benefits the county will receive from your proposal. Please keep the taxpayer in mind and focus on items such as increase in community involvement and ROI. • The generation of hundreds of businesses and thousands of high paying jobs • Employees will be able to work, raise their families, experience recreational activities, shop, access professional educational and training opportunities, access governmental and medical services, etc. within minutes of their residences. • Residents spending more of their day within the community where they live. • Reduction of the long employment commutes • More expendable income to be spent in Stafford. • Businesses executives will be able to fly non-stop from anywhere in the continental U.S. into the Business Community, conduct business and return to their point of origin within the same day. • The Business Community will be one of the most desirable locations on the East Coast. • Employees would no longer have to rely on I-95 to get to and from work. • Employees would not have to pay Hot Lane fees and escape most of the forthcoming increased costs for highway transportation infrastructure improvements.

Due to the limited time for CEDC Meetings, please limit the salient points of your presentation to this single slide. Backup slides may be submitted for additional reference but may or may not be reviewed during the presentation. We ask that presenters limit their presentations to 10 minutes or less.